

Coach suppliers

Swedish market 2011
28 February 2012

Coach suppliers in Sweden

Introduction

The information in this document is collected from an industry report submitted by AB Svensk Handelstidning Justitia.

The report analysis the information and a split is available by size, by region, by key ratio, etc. However, the purpose for this document is to show the industry in total.

The table on next page include key figures with respect to the coach industry, in total 147 companies according to Justitia. The business comprehend net sales is amounting to SEK 3 314 millions and employees 2 540 people.

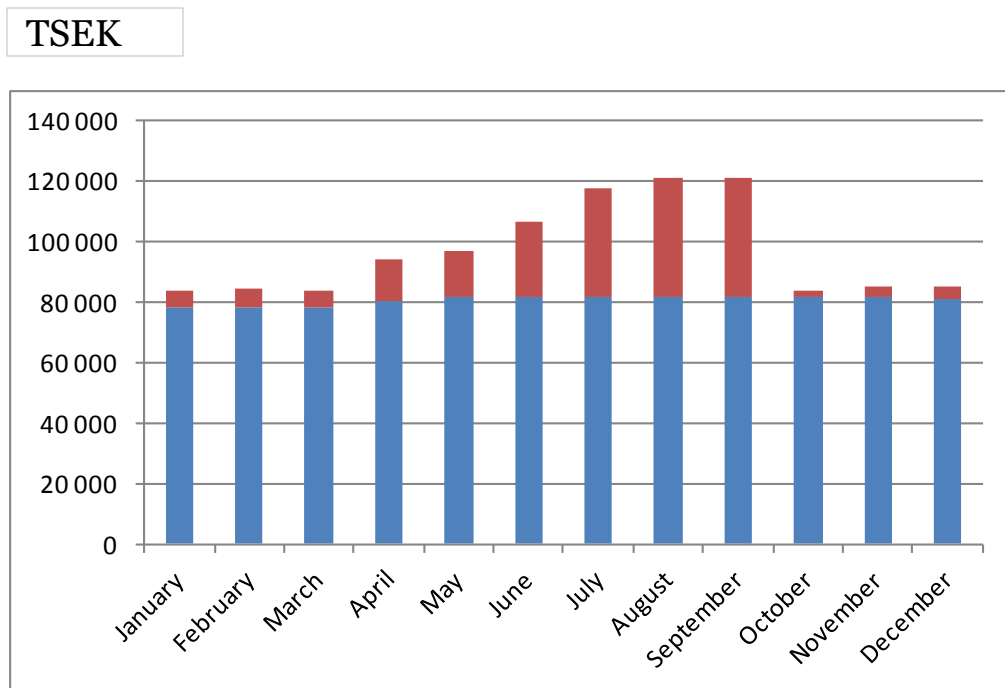
Overall numbers

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The industry 2011 (147 companies)	Lower quartile	Median	Higher quartile	Total
Sales net, TSEK	5891	11224	21818	3314000
Change of net sales, %	-5	4	14	
Saleries and remunerations, TSEK	737	2143	4520	722000
Operating income, TSEK	45	499	1373	177000
Operating margin, %	0,9	4,5	9,4	
Total assets, TSEK	2967	9249	19886	2627000
Adjusted equity (TSEK)	747	2106	5607	844000
Equity ratio, %	19	30	44	
Sales net by employee, TSEK	1012	1301	2108	
Staff cost by employee, TSEK	307	366	416	
Number of employees	3	8	15	2540

Source: Justitia

Travel guarantees – monthly amounts



Source: Kammarkollegiet

- The chart shows monthly amounts in 2011.
- 149 coach companies regularly in 2011 tied up around 80 MSEK in travel guarantees.
- In the peak season the companies also used temporary guarantees.



= temporary



= continues