

# *Coach suppliers*

## Swedish market 2011

27 December 2012

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# *Coach suppliers in Sweden*

## **Introduction**

The information in this document is collected from an industry report submitted in September 2012 by AB Svensk Handelstidning Justitia.

The report analysis the financial information in the annual reports 2011 and a split is available by size, by region, by key ratio, etc. However, the purpose for this document is to show the industry in total.

The table on next page includes key figures with respect to the coach industry, in total 154 companies according to Justitia. The business comprehend net sales is amounting to SEK 3 399 millions and employees 2 642 people.

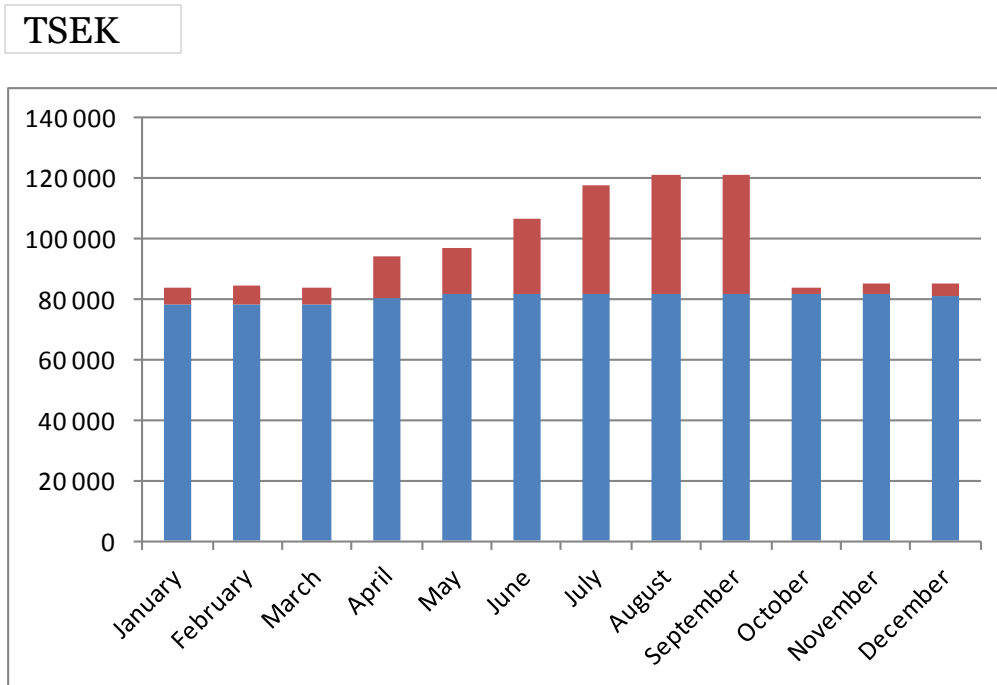
# Overall numbers

## Coach suppliers in Sweden

<b>The industry 2011 (154 companies)</b>	<b>Lower quartile</b>	<b>Median</b>	<b>Higher quartile</b>	<b>Total</b>
Sales net, TSEK	5100	10968	22879	3399000
Change of net sales, %	-13	1	11	
Saleries and remunerations, TSEK	779	2275	4603	763000
Operating income, TSEK	19	515	1258	171000
Operating margin, %	0,4	4,1	8,8	5,0
Total assets, TSEK	2872	9018	19175	2778000
Adjusted equity (TSEK)	673	2043	5630	853000
Equity ratio, %	18	28	44	31
Sales net by employee, TSEK	1039	1302	1988	
Staff cost by employee, TSEK	301	381	419	
Number of employees	3	8	15	2642



Source: *Justitia week 38 2012*

# Travel guarantees – monthly amounts



Source: Kammarkollegiet February 2012

- The chart shows monthly amounts in 2011.
- 149 coach companies regularly in 2011 tied up around 80 MSEK in travel guarantees.
- In the peak season the companies also used temporary guarantees.

 = temporary  
 = continues